

**In addition, overseas British Chambers of Commerce provide the following trade services:**

**HELP GETTING STARTED OVERSEAS**

- Access to business centres
- Match making

**MARKET INSIGHT**

- Assessing market appetite for a product/service
- Improving cultural understanding

**SUPPORT BUILDING MARKET SHARE**

- Joint venture or local marketing support
- Introductions to local partners

**GLOBAL BUSINESS NETWORK IN ACTION**



**Bristol-based consultancy Shift Thought finds success in Singapore.**

Shift Thought is a Bristol-based management consultancy that helps organisations win business in the money transfer industry and digital money industry. Shift Thought decided to do business in Singapore, due to its position as an innovative financial centre – where it sought out the help of the local British Chamber of Commerce.

“

The Chamber provided us with a wealth of support that enabled us to participate in an international trade show for the first time. We received support from the Chamber in identifying prospects to meet, setting up and exhibiting at the conference, meeting people and getting a post-visit report.

”

“

The quality of the potential business prospects was excellent; Jennifer and Tina spared no effort in helping us.

”

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The British Chambers of Commerce  
**GLOBAL  
BUSINESS  
NETWORK**



The British Chambers of Commerce

# GLOBAL BUSINESS NETWORK

**No one understands business needs better than other businesses – and few organisations can draw on as much practical expertise as the British Chambers of Commerce.**

A powerful and reliable B2B network that includes Accredited Chambers of Commerce in every UK town and city, all linked to British Chambers around the world.

**If you want to start doing business internationally, the BCC Global Business Network is here to help you.**

As a Chamber member, you have access to the BCC Global Business Network in the following markets:

## ASIA

Vietnam, Indonesia, Taipei, Thailand, Singapore, Malaysia, China, India, Philippines, Cambodia, Myanmar, South Korea and Hong Kong.

## EUROPE/MIDDLE EAST

Czech Republic, Hungary, Slovakia, Poland, Romania, Turkey, Slovenia, Ireland, Kazakhstan, Bulgaria, UAE, Saudi Arabia, Qatar and Kuwait.

## AFRICA

Morocco, South Africa, Nigeria, Kenya and Zambia.

## SOUTH AMERICA

Mexico, Colombia, Chile, Brazil and Caribbean.

\*The British Chambers of Commerce accredit organisations in these countries, to ensure that the local Chamber has met a rigorous and continuously updated quality standard.



## GLOBAL BUSINESS NETWORK IN ACTION

**Toy wholesaler gets support at the Norfolk Chamber of Commerce.**

Tobar Group Trading Ltd is a leading toy and gadget wholesaler, with customers including Hamleys and Harrods. Tobar also sell into 67 countries, supplying customers worldwide, and have a dedicated team for export.

“

Becoming a member of the Norfolk Chamber of Commerce provided us with a valuable source of support. There is a great wealth of experience and knowledge to be accessed through the Chamber. We have built up a great relationship and the Chamber staff have always been keen to understand our business and help us.

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“

The International Trade Training Courses are definitely one of the things we value most as a service from the Norfolk Chamber of Commerce. I would recommend them to anyone considering or involved in exporting.

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**52 Accredited Chambers, in all UK regions, provide the following trade services to members – in addition to facilitating networking and business opportunities:**

### EXPORT READINESS

- Country/sector seminars and webinars
- Overseas market intelligence

### TRADE PLANNING

- Helping businesses identify and select distribution partners
- Best practice sharing

### GETTING GOODS TO MARKET

- Documentation and letters of credit
- Foreign exchange services